

## Partner Addendum – Site License Discount

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### Site Licensing – Full Licenses

Customers with already 1 (one) or more licenses of any regular full product are entitled to a discount (**30% on FlexiFAMILY and EnRoute FAMILY**) on the list-price when purchasing a second, third and onwards licenses.

This discount is only available for products from the same product family and the product-level of the 2<sup>nd</sup>, 3<sup>rd</sup> and onwards license has to be identical or lesser compared to the customers initial license.

Furthermore, this 1<sup>st</sup> license has to be at the latest version/release of the respective product family and may require an upgrade first ... To qualify, we require serial number(s) and customer details to be submitted together with your order.

**Attention: only full products with an end-user list price above \$ 2.000,- qualify**

### Site Licensing – Upgrades

Customers with 2 (two) or more licenses of any regular full product within the same family, are entitled to a discount on the upgrade-prices of the 2<sup>nd</sup> and onwards licenses on a “per order” base. (**30% on FlexiFAMILY and EnRoute FAMILY**).

Example : A customer has 5 licenses of FlexiSIGN (older version) and wishes to upgrade all of them to our latest edition as follows:

a) All at once

In this scenario, the customer will receive the 30% site license discount on the upgrade of license 2, 3, 4 and 5. (1<sup>st</sup> upgrade never receives a discount)

b) Not all at once: 3 upgrades now and 2 upgrades at a later stage (separately ordered)

In this scenario, the customer will receive the 30% site license discount on the upgrade of license 2, 3 and 5. (1<sup>st</sup> upgrade never receives a discount)

To qualify, we require serial number(s) and customer details to be submitted together with your order.