

SAi Europe

Price List GBP Addendum | Effective January 12, 2021

Partner Addendum – Site License Discount

Site Licensing – Full Licenses

Customers with already 1 (one) or more licenses of any regular full product are entitled to a discount (**30% on FlexiFAMILY and EnRoute FAMILY**) on the list-price when purchasing a second, third and onwards licenses.

This discount is only available for products from the same product family and the product-level of the 2nd, 3rd and onwards license has to be identical or lesser compared to the customers initial license.

Furthermore, this 1st license has to be at the latest version/release of the respective product family and may require an upgrade first ... To qualify, we require serial number(s) and customer details to be submitted together with your order.

Attention: only full products with an end-user list price above £1.500,- qualify

Site Licensing – Upgrades

Customers with 2 (two) or more licenses of any regular full product within the same family, are entitled to a discount on the upgrade-prices of the 2nd and onwards licenses on a "per order" base. (**30% on FlexiFAMILY and EnRoute FAMILY**).

Example : A customer has 5 licenses of FlexiSIGN (older version) and wishes to upgrade all of them to our latest edition as follows:

a) All at once

In this scenario, the customer will receive the 30% site license discount on the upgrade of license 2, 3, 4 and 5. (1st upgrade never receives a discount)

b) Not all at once: 3 upgrades now and 2 upgrades at a later stage (separately ordered)

In this scenario, the customer will receive the 30% site license discount on the upgrade of license 2, 3 and 5. (1st upgrade never receives a discount)

To qualify, we require serial number(s) and customer details to be submitted together with your order.

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